

BILL HURST

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Senior Manager with more than ten years experience successfully leading high-volume, high-paced operations, looking to apply this experience in a more strategic role. Demonstrated capability to develop positive working relationships with all personnel in a successful organization, and a superior ability to develop attainable operational goals, then motivate and lead a team of employees towards those goals. *Core expertise includes:*

- Full Forecasting, Budgeting and P&L Responsibility
- Oversight of Multiple Locations
- Dedicated Transportation & Warehousing
- General Operations & Productivity Improvement
- Safety Awareness, Compliance, & Cost Reduction
- Customer Relationship Management

EDUCATION

Masters of Science, *Sport Management*, University of Tennessee, Knoxville, expected graduation May 2012

Masters of Business Administration (MBA), Middle Tennessee State, Murfreesboro, 6 courses, Jan 2003 – Dec 2003

Bachelor of Science, *Business Administration / Logistics*, University of Tennessee, Knoxville, Dec 1998

WORK EXPERIENCE

Tennova Healthcare, Powell, TN

Aug 2011 – Present

Fitness Center Associate (part-time)

- Working directly with Director of Fitness on facility operations and performance.
- Prepare 2012 budget for entire facility.
- Prepare capital expenditure plan for 2012.

FedEx National LTL, Knoxville, TN

Aug 2010 – Jan 2011

Service Center Manager

Dual service center manager for Knoxville, TN and Chattanooga, TN facilities. Responsible for all operations, including driver management, over-the-road linehaul operations, city pickup and delivery operations, crossdocking operations, over, short, and damaged operations, DOT regulations, payroll, facility management and administration of 75 direct and indirect reports.

- Notified of facility closure three weeks following hire date.
- Coordinate notification of facility closure, administration of employee transition plans, and shut down of facility and facility operations.

Ryder Integrated Logistics, Knoxville, TN

Jun 2004 – Aug 2010

Senior Logistics Manager / Transportation (Dec 2006 – Aug 2010)

Full accountability of a dedicated transportation account for a \$2.4 billion food manufacturing company. Responsible for all operations, including driver management, route planning, safety, DOT regulations, payroll, invoicing, accounts payable, forecasting, profit and loss, facility management and administration. Transport finished products to a customer base in the continental United States and Canada. Manage 75 direct and indirect reports, 25 tractors, 68 dry van trailers and 12 refrigerated trailers with a \$12 million annual operating budget.

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Logistics Manager / Yacht Division (Nov 2005 - Dec 2006)

Oversaw a dedicated fleet of 29 tractors and 29 specialized boat-hauling trailers for a \$5.7 billion boat manufacturer, transporting oversize yachts from production facility to customer base in the continental United States. Responsible for the ordering and acquisition of over-dimensional route surveys, state and/or city permits, and permit-required escort vehicles. Managed 3 direct and 29 indirect reports with a \$30 million annual operating budget.

Logistics Manager / Warehousing (Nov 2004 - Nov 2005)

Selected as the day-to-day operations leader for an 80,000 sq. ft. cross-dock distribution center, along with two remote outbound shipping departments for \$2.4 billion food manufacturing company. Tasked with direct accountability for receiving, staging, and loading of finished product from production facility to cross-dock distribution center to outbound route delivery throughout the continental United States. Responsible for all operations, including case handling efficiency, hiring/training of all warehouse associates, safety training and performance, facility security, payroll, invoicing, accounts payable, forecasting, and profit and loss. Managed 18 direct and 100 indirect reports with a \$200,000 annual operating budget.

Wilson Sporting Goods, Nashville, TN

Oct 2003 – Nov 2004

Warehouse Supervisor

Oversaw outbound operations in a 300,000 sq. ft. national distribution center. Responsible for planning and coordinating order picking, packing and loading for all major national account customers. Managed 1 direct report and 12-15 indirect reports.

Ryder Integrated Logistics, Knoxville, TN

Jun 2000 – Jan 2003

Logistics Coordinator / Warehouse Supervisor

Directed the planning and tactical execution of shift of approximately 40 hourly warehouse associates in a cross-dock distribution center for a dedicated \$2.4 billion food manufacturing company.

YRC Worldwide (Roadway Express), Nashville, TN

Dec 1999 – Jun 2000

Dock Supervisor

Responsible for a 40 dock-door, outbound operation, including the Midwest and Southwest over-the-road lanes, and West Coast rail lanes in a union environment.

SKILLS & ACTIVITIES

- Profit & Loss, Budget, & Forecast Training
- Microsoft Office Proficiency
- Litigation Avoidance & Diversity Training
- Hazardous Materials and DOT Regulations Training
- Junior Achievement Volunteer Teacher (2011)
- Council of Supply Chain Management Professionals (CSCMP) Advisory Board (2009 – 2011)
- Partners In Sports Student Organization (2011)
- Participant in annual 300 mile Make-A-Wish charity bicycle ride (2010, 2011)
- Open level racquetball player
- Member of University of Tennessee Football Team 1995-1998 (National Champions 1998)