

**Charles E. Bryan**  
2403 Creek View Place, Grove City, Ohio 43123  
Ph: 614-305-3602 & 614-973-8617

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Human Resources Dept

Dear Hiring Manager:

I am writing to you because I believe my experience and expertise in the area of transportation qualified me to perform a major role in promoting the growth and profitability of every company for which I have worked. Now I would like to bring my abilities and knowledge to work for your company.

I also have been directly involved with both inside and outside sales and I possess excellent people and communication skills which allows me to be an outstanding manager. I have a well-developed ability to recognize problems, design analysis and come up with the correct solutions needed to move forward. My outgoing and friendly nature allows me to interact well with staff members at all levels.

The accompanying resume and Bio should serve to give you an idea of my potential for making a worthwhile contribution to your company. I believe it may be mutually beneficial for us to meet.

Thank you for your time and consideration.

Sincerely

Charles E. Bryan

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## BIO

I was born and raised in Zanesville, Ohio graduating from Zanesville High School. In 1970 and while in the last year of school, I started in the transportation industry at Putnam Transfer Inc. where my father had been employed for 42 years.

In my 41 year career in the transportation industry, I have seen a diverse change in the industry. Experiencing every facet of the business, I have worked every job from a billing clerk, to a rate clerk, dispatcher and terminal manager working for several T/L and LTL carriers and logistic companies. For a brief 5 year period, I was a tractor trailer peddle driver for a small central states LTL carrier.

For 7 + years I was employed starting at Rail Van and moving with the buy out to Pacer Global Logistics. In the highway department, I managed a group of logistics coordinators assisting over 900 customers assigned to over 100 sales people. Pacer decided they need my help in another capacity and was installed as manager of a Supply Chain Services group, handling all of Owens Corning inbound raw materials nationwide plus many other accounts within my group. I was later assigned as manager of the Carrier Resources group at Pacer Global Logistics to assist with the procurement of additional carriers to fit all division programs and expand revenue on each and every program.

Most recently I moved to Global Chain Solutions as Director of Highway Services. Utilizing my experience and relationships with LTL and T/L carriers, I was able to procure the appropriate carrier bases and pricing to expand the business handled from each customer, saving the customers YOY bottom line, and expanding my company's bottom line margin.

**CHARLES E. BRYAN**  
2403 Creek View Place  
Grove City, Ohio 43123  
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E-MAIL : [decandchuck1@att.net](mailto:decandchuck1@att.net)

**OBJECTIVE:** To secure advanced management position in the Transportation industry.

**QUALIFICATIONS:** I have been in the transportation industry for 41 years. I have an extensive background in all aspects of the business. My hands on knowledge of management and people skills qualify me as a strong candidate for any position.

**EMPLOYMENT:**

**Global Chain Solutions** **2006-2010**  
2400 Briggs Road, Suite 1  
Columbus, Ohio 43223

**Director, Highway Services**

Responsible for expanding opportunities from sales, to determine what program and modes of transportation to best suite each individual customer. Working with my nationwide carrier contacts to help stem cost's for our customers and expand our bottom line margin.

**Pacer Global Logistics** **1999-2006**  
A division of Pacer International  
6805 Perimeter Drive  
Dublin, OH 43016

**Manager, Brokerage Accounts**

As manager in this ISO 2000 worldwide company with 29 people under my direct supervision, maintaining direct contact with over 100 sales people nationwide. I am responsible for setting up new accounts, and and expanding the current ones while maintaining total customer satisfaction. While at Pacer, I also managed a Supply Chain group and and later installed as manager of carrier resources.

**NFT Brokerage**  
990 Ambrose Ct  
Galloway, OH 43119

**1996-1999**

**Operations Manager**

Duties included all aspects of running business and office operations. Customer Service, Traffic, Purchasing, Human Resources, and computer input and updating. With a daily responsibility of setting up truckload pickups and coordinate deliveries to all 48 states. Other responsibilities included maintaining carrier compliance, while growing the carrier base.

**CA-Xpress**  
2550 E. Fifth Avenue  
Columbus, OH 43204

**1993-1996**

**General Operations Manager**

Although this was a small operation, I had many responsibilities. Duties included customer service, warehousing and loading trucks on occasion. I coordinated all the LTL and T/L pickups and deliveries. Routing peddle runs for the delivery drivers and dispatched city and linehaul operations. I was responsible for acquiring backhauls for the operation. I also calculated all the rating and invoicing of our customers, maintained current drivers log status, and managed all equipment maintenance for the fleet keeping with a satisfactory status on the DOT records. At this facility there were 14 people under my direct supervision.

**Motor Cartage, Inc.**  
1484 Williams Road  
Columbus, OH 43207

**1988-1993**

**Operations Manager**

At Motor Cartage a division of Sidney Trucking, I was responsible for the Customer service, dispatching of 12 drivers and coordinating inbound and Outbound for 3 terminals. Routing all peddle runs for city operations in Early am, and coordinated the outbound freight pickups. Motor Cartage was a P & D agent for Be-Mac Transport. Along with coordinating linehaul with Sidney Truck 2 terminals I had responsibility of the same with Be-Mac terminals in St. Louis and Chicago.

**Roseville Motor Express, Inc.**

**1983-1988**

4550 Roseville Road  
Roseville, OH 43777

**Semi Tractor Trailer Peddle Driver**

Duties included: Loading of trailer for peddle run, arriving at appointments on time. Getting all freight delivered every day in a timely Manner and making all pickups in my area. Maintaing current and accurate logs, while adhering to all DOT regulations.

**Yellow Freight System**

**1978-1983**

1510 Augusta Street  
Zanesville, OH 43701

**General Operations Manager**

Duties included: Responsible for drivers and operations of the terminal including, dispatching, rating bills, typing and computer terminal operations. I also handled payroll and dock foreman supervision responsibilities. Customer relations, tracing, filing and OS&D. At this facility I had 5 city drivers and 2 linehaul drivers under my direct supervison as well as a small office staff. I continued in this capacity until the terminal closed 5 years later.

**Putnam Transfer & Storage Co. Inc.**

**1969-1978**

1705 Maxahala Avenue  
Zanesville, OH 43701

**Dispatcher**

Duties included: dispatched linehaul and peddle drivers during night shift. Assist on billing and filing. During the evening if I had time I helped out in the rate department. I had between 80 and 90 drivers under my supervision.

**Excellent references available on request.**