

CHRIS E. ANDERSON

chris@impacttrans.com or ceceal@goldenwest.net

26186 463rd Avenue, Hartford, SD 57033

605-595-3039 & 605-528-3993 Fax

Most people could include a paragraph in this section that is full of extraordinary descriptions of their accomplishments and interest in working with your company. I am reminded; if you say it – it's bragging, if your customer or boss says it – its proof. With that in mind, I've attached letters of recommendation from some of the leaders in the transportation industry. Please know that I am very interested in working for your company and will work hard every day to insure its success. Thank you for your consideration.

EXPERIENCE

November 2009 to Current **Impact Transportation Solutions, Inc.** Neosho, MO
Vice President

Helped administer and strengthen the ongoing development of Impact's driver training program by increasing participation by 50% within 6 months. Consulted with various sized carries on Recruiting, Retention, Advertising, Safety and the FMCSA's CSA 2010 new rules and regulations.

September 2006 to October 2009 **MCT Transportation, LLC** Sioux Falls, SD
Vice President Capacity Development

Provided strategic leadership for all areas of capacity development, including recruiting, retention and referral programs for company drivers and independent contractors. Developed two-track approach using both in-house and third-party recruiters to lower aggregate cost-per-hire and improve retention. Guided the development of leadership structure within the department, including the creation of goals and strategies.

July 2002 to August 2006 **TCSI \ Transland, Inc** Springfield, MO
Vice President of Recruiting / Retention

- Executive Committee Member
- Recruit, screen and qualify all candidates. Responsible for all driver hires and terminations.
- As "Driver Advocate" mediated all issues and problems to a mutual agreement.
- Train and educate drivers, office personnel and Fleet Managers on proper communication skills.

1993 to July 2002 **CHRIS E. ANDERSON CONSULTING** Springfield, MO
Owner/Consultant

- Instruct *all organizational levels* on importance of strong communication skills related to profitability and teamwork focused on increased production and profitability.
- Hands on companywide training on communication, customer service and created departmental harmony.
- Marketed different programs of Employee Leasing and Workman's Comp.

Feb – Dec 2001 **NATIONAL HEARING CENTERS, INC** Springfield, MO
Divisional Manager

- Implemented sales strategies coupled with communication skills to increase bottom line profits.
- Gross Sales increased from \$150,000 monthly to \$610,000 over a 10 month period.
- Position eliminated due to downsizing as a result of September 11th attack.

1988 TO 2000 **TRUCKING INDUSTRY / RETAIL** Kansas City, MO – Springfield, MO
General Manager / Sales Manager / Fleet Manager / Sales

- Improved morale by creating more efficient and professional work environment.
- Developed telemarketing and electronic marketing programs. Analyze P&L statements.
- Achieved 75% in new business by soliciting major companies; assisted in driver recruitment/retention.
- Identified top performers by leading fundamental sales training of products and marketing strategies.

1971 TO 1988

HEINOLD COMMODITIES

Chicago, IL and Norfolk, NE

Vice President of Sales / Regional Manager

- Maintained consistent sales increases despite numerous buy-outs and mergers in the industry.
- Quoted in *Wall Street Journal* as successful commodities broker.
- Consistently recognized and hired quality staff through intuitive recruitment skills.
- Strong performance record resulted in swift, steady promotions with increased responsibilities.



TRANSPORTATION SOLUTIONS, INC.

"don't just make an effort, make a difference!"

October 26, 2009

To whom it may concern,

I have known and worked with Chris Anderson for over 9 years and can personally attest that his work ethic and personal integrity are above reproach.

Chris has the unique skill set combination of being a Manager and a Leader.

As a manager I've seen him take departments that were not meeting their goals and turn them into a highly productive, motivated team. Chris took over the recruiting department at MCT and turned the group into the best recruiters in the Comcar group of companies. Through his management they grew the Owner Operator fleet while lowering driver turnover.

The test of a true leader is whether anyone will follow him. I've personally met Chris's staff and each one of them has nothing but the highest regard for him as a manager and a person. They would do anything for Chris no matter how hard or inconvenient it might be.

As you look at many executive resumes you will see a job change every two years. This happens because it takes about two years for companies to figure out the person they hired isn't delivering as promised and for the pain to exceed the tolerance level for them to finally make a change. As you look at Chris Anderson's resume you don't see this tell-tail sign of a poor manager jumping around the industry.

Many companies have had to make tough decisions and let some of their top talent go as a result of our current recession and consolidations. COMCAR had to make that decision when they let Chris go. This is their loss, and can be your gain. Executive Managers like Chris aren't usually on the market.

If you are looking for an exceptional Executive Management level team member look no further than Chris Anderson. Through his Management and Leadership he will lead his department and ultimately your company to increased growth and profitability.

Feel free to give me a call with any questions. I can be reached at 417-451-0853 or kelly@impacttrans.com.

Sincerely,

Kelly Anderson, President
Impact Transportation Solutions, Inc.

To whom it may concern:

I have known Chris Anderson for a number of years, and have always been impressed with his exceptional combination of abilities and talents. I first met him at the Trucking Profitability Strategies Conference in Athens, GA, and as I learned more about him, I found that not only is he a world class driver recruiter, he is also a gifted people manager.

Chris has that unique ability to take on a job, see it through and get it done right. People who work with him love him, respect him and are always eager to follow his lead. He has the ability to keep the big picture in view while he tends to the details of the doing.

Then, I would add that not only is he a terrific salesman, and a gifted leader, his personal character is above reproach. He cleaves to the old fashioned beliefs of honesty, integrity, and doing the right thing because it's the right thing to do. If I were looking for an all around leader who can enter my organization and do whatever needs to be done with a willing, eager attitude and with real class, I would hire Chris in a heartbeat.

If you would like to visit with me personally about Chris, give me a call. I wish you well in your search, and hope this finds you well and happy with everything going your way.

Sincerely,

Dan Baker
830-438-3288
www.danbakertexas.com



CONNECTED

Comcar Industries, Inc.
502 E. Bridgers Avenue
P.O. Drawer 67
Auburndale, FL 33823
863-967-1101

October 15, 2009

Dear Prospective Employer,

As Chief Operating Officer of Comcar Industries I would like to highly recommend Chris Anderson. I have known Chris for several years and he has worked for us for the past three, always doing an outstanding job. He is a true professional and a great recruiting manager. We have effected a consolidation of two of our companies and unfortunately the position he held has been eliminated.

If you are fortunate enough to hire him, you will not regret the decision. I would welcome the opportunity to discuss his qualifications with you if you are so inclined. I can be reached at 863-965-6877.

Sincerely,

COMCAR INDUSTRIES, INC.

A handwritten signature in black ink that reads "Thomas B. Hindle" with a small flourish at the end.

Thomas B. Hindle
Executive Vice President and
Chief Operating Officer



MIDWEST COAST LOGISTICS, LLC
PO BOX 5233
1600 E BENSON RD.
SIOUX FALLS, SD 57117-5233

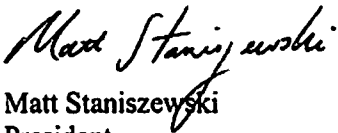
To Whom It May Concern:

Chris Anderson was a solid member of the MCT Transportation (MCT) management team. Chris was a consistent contributor for MCT and was always willing to take on whatever challenge was presented. Chris has outstanding analytical ability and was always someone that MCT could count on.

The VP of Capacity Development at MCT was eliminated as part of a larger corporate reorganization due to the current economic conditions. This was with much regret. I would highly recommend Chris for a position of responsibility.

I am available to discuss in further details. My phone number is 605-339-8400.

Sincerely,


Matt Staniszewski
President



To Whom It May Concern:

I have had the privilege and honor of getting to know Chris Anderson for last few years. Chris has had a major impact on my life both personally and professionally.

As President and CEO of Recruiting Edge LLC, our firm has had the unique privilege of working with Comcar Industries through the VP of Recruiting at MCT, Chris Anderson. On a professional level Chris has proven that he not only commands a strong professional knowledge of his trade he also understands the most important element to long lasting success: how to effectively work with people. Before working with Chris, our company was struggling with how to narrow the gap between being seen as an outside “third party” entity and a valuable member of a recruiting team. Chris helped us change our entire approach to contract recruiting and he was instrumental in creating a new business model that works, one of partnership! Through Chris’s strong hands on approach and visionary leadership (regarding partnering together) we were able to significantly reduce MCT’s cost per hire while virtually eliminating their advertising budget. Through Chris’s innovative leadership, MCT was the only Comcar company to experience fleet growth in 2009.

On a personal level, I could only hope to emulate the love, appreciation, and deep respect that his life exuberates towards all that he comes in contact with. He has become more than just a strong business partner, he has obtained a higher honor in my book and that is one of a lifelong friend.

Anyone who is fortunate enough to acquire Chris’s services will also reap the great rewards that I have become the beneficiary of: increased business productivity, strong vision, and the professional integrity to walk it out.

I would strongly welcome the opportunity to discuss the professional man that I have come to know as a great friend. Feel free to contact me at 1-800-643-8165.

Sincerely,

Scott Shaver
President and CEO
Recruiting Edge LLC