

# Dennis G. Palko

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## DISTRIBUTION-SUPPLY CHAIN & LOGISTICS PROFESSIONAL

Profit oriented, experienced, thought leader with a strong analytical background in supply chain networks, facility management, business processes, and metric driven solutions. A resourceful, energetic and creative strategist who works well with people at all levels, to facilitate bringing operational cost, quality, delivery and profit improvements from concept through implementation.

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### BACKGROUND HIGHLIGHTS

- Strong "hands on" facility, project and change manager.
- Strategic liaison/consultant to departments/divisions, cross-functional initiatives, and project management.
- Capable of providing solutions based on Best Practices, Strategic Thought Leadership and quantifiable metrics
- Completed 5 new distribution start-ups including a 500,000 sq. ft. 24/7-365 day operation.
- Well traveled including coordination of local and satellite multi-projects; multi-facilities; multi start ups

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### EXPERIENCE PROFILE

#### Consulting-Liaison-BPR-PM (Oracle Corp; Cambridge; Celtic Logistics; CapGemini) 1998-2009

**Provided;** Supply Chain/Logistics project management; requirements gathering; start up and support; design and implementation-warehousing best practices+processes (including Receiving, Cross Dock, Inspection, Put-Away, Re-Pack, Picking, Shipping, Transportation Management and Reverse Logistics, ), re-design and utilization of DC, WMS, TMS, LMS and lean process requirements-selection-implementation. Internal liaison for operations to IT to vendors. Vendor selection and improvement process. Provided training, business development for new Supply Chain Practice-Cambridge, CapGemini.

**Client Listing:** Facility Start Up: (new facility design, construction, processes, systems, equipment and staffing)- John Deere-Iowa; Philips Electronics-Columbus; Owens Corning Fiberglas; Medline-PA; WMS selection-The GAP, ACCO, Gateway ; Manugistics TMS implementation; Yard Management Design The GAP; i2-TMS(outbound)& Supply Chain Planner-Anderson Windows; WMS: PM for RedPrairie WMS/LMS- (both Process and Discrete) requirements-configuration; ABB, Schering Plough, General Mills, Fathead.com, Energizer, Lucent; Transportation project (analysis-bidding-selection): John Deere, Remington Tire (Canada); Staffing, training, start up and logistics: DHS-TSA Regional operations-Lockheed Martin; New Product launch team (ordering, manufacturing, transportation, administering-for new cancer product Glaxo-Smith Kline.

#### Distribution Operations-(OPD Logistics; DCI Inc.) 3PL

1987-1998

#### **OPD Logistics, Columbus OH, Principal, Partnership to Fortune Clients**

- Project management and operation of NEW distribution operation (new facility, collaborative relationships and processes) for world's largest maker of Agricultural tractors and equipment.
- Implemented and administered re-contracting and transportation software for Polymer division of Amoco Oil resulting in 13% reduced transportation costs and increase to 99% on-time national customer delivery.
- Responsible for start up and operation of two NEW 200,000 sq. ft facilities for Computer division of Fortune Electronics Company.

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**DCI Inc., Columbus, OH, Distribution Manager, (3PL) provider to Fortune Clients**

- Provided contract negotiation, start up leadership, change management and an entrepreneurial team atmosphere in operating facilities that contributed the companies highest operational profit per square foot.
- Successfully developed and renewed collaborative Fortune client partnerships resulting in long term, growing, integrated and evolving relationships still active today. Initiated and implemented Supplier Alliance.
- Helped largest supplier of computer equipment to the US Federal Reserve realize the most accurate Physical Inventory and lowest inventory shrinkage in company history.

**EDUCATION**

- Bachelors Marketing, Kent State University;
- Associates, Supply Chain Management, Columbus State 2011
- Quality College, Philip Crosby, Winter Park, Fla.
- Fred R. Price Purchasing Management Scholarship
- Extensive Ongoing Continuing Education (Cleveland State; Franklin Univ.; Ohio State; Columbus State)

**CERTIFICATIONS AND TECHNICAL SKILLS**

- Packages:** **Certifications:** **i2-Rhythm**; SCP: Planner, Modeling, Modeling & Planning Project for Implementors; Transportation Management; Basics for Implementors; **Manugistics-Tourbook**; Demand Planning; Supply Planning; Supply Chain Navigator; Transportation Management; Message Manager; **Commerce One-Buysite**: Concepts and Configuration; Manufacturing Flow  
**Optimization:** **Optum-WMS**; **RedPrairie** (discrete/process); **Oracle 11.5.10**: System Admin; WMS; OTM; MSCA; G-Log; Order Management; Inventory; Shipping; Purchasing Management; Navigator; E-Business Suite; AIM; Metalink; Level one and level two project management Certification; Consulting and Implementation Fundamentals; **Oracle**: Global Methods and Tools; AIM for Business Flows (ABF);
- Misc.:** **CPFR** (Collaborative Planning, Forecasting and Replenishment); Flow Manufacturing; Crosby Quality Process trainer/facilitator; **APICS**-Inventory Management, Capacity Planning, ERP; **MS**: Office Suite (Power Point, Word, Excel, Project); USDHS: Integrated Conflict Management.
- Other:** US Government: USDHS "SSI" Security Clearance