

## GEOFFREY A. PRESTON

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### SUMMARY

Accomplished operations professional with progressive leadership in supply-chain logistics/manufacturing. Excellent strategic/tactical planner and decision maker under time critical situations. Established successful performance improvements in challenging, metrics-driven environments. Analyzed and reported complex financial, operational and multiple source, time sensitive data.

- Entrepreneurial Drive and Self Direction
- Budgeting & Expense Control
- Cross Functional Team Facilitation
- Create, Foster and Manage Partnerships
- Outstanding Customer Service
- Associate Training and Development
- Exhibit Creative and Innovative Thinking
- Process Improvement Initiatives
- Project Management and Compliance

### PROFESSIONAL EXPERIENCE

**DSW Inc. – Columbus, Ohio**

#### Transportation Manager II

07/05 to 09/09

*Directed activities of all hourly associates and over 50 carriers and third party entities. Administered webforms/TMS, freight auditing/payment services, vendor collaboration/compliance and private fleet operations. Improved performance standards, implemented training processes, and created a greater awareness of parcel cost accountability amongst the entire corporation.*

- Administered a \$20M budget which supported a growing store base with annual sales in excess of \$1.5B.
- Implemented a fuel and accessorial program that saved \$250K annually and created consistency across carriers.
- Delivered 99.5% accuracy while decreasing cost/carton by 13% by increased training and TMS implementation.
- Facilitated collaboration and compliance that exceeded standards for SOX, C-TPAT, DOT and 3PL vendors.
- Established policies and procedures which provided guidance to the department and a network of 3PL vendors.

#### Inbound Operations Manager

09/02 to 07/05

*Managed all domestic shipments and provided visibility for all imports to a growing internal customer base.*

- Negotiated and administered a multi-year, multi-company LTL contract which saved over \$750K per year.
- Manufactured many intricate transportation and 3PL agreements which created a “partnership” environment.
- Managed carrier selection models to ensure optimal assignment of resources between TL, LTL, rail, air, parcel, and pool distribution carriers.
- Consistently held inbound costs to one percent of all cost of goods sold and a half percent to sales.

#### Supply Chain Manager

06/99 to 09/02

*Singlehandedly launched the inbound operations with very little direction and instruction. Implemented a response center serving the DC, buyers and vendors. Instituted a collect based routing program and built vendor relations by simply explaining expectations.*

- Developed an MS Access database, (Transportation and Order Management System) which ensured purchase order compliance/validation and visibility to internal customers, (merchants, accounting, executives).
- Trained a specialized staff which coordinated all inbound routing, business rules, requests and reports.
- Designed and published the first compliance document that allowed clear expectations to be known.

#### Logistics Systems Coordinator

09/97 to 06/99

*Utilized time studies and observational skills to create best practice procedures. Documented, published and administered process changes throughout the entire DC for all departments.*

- Designed the first budget for the entire DC, including links with all individual processing areas.
- Analyzed, quantified ROI project which generated annual revenue base of \$25k annually.

**Johnson Controls Inc, (formerly Creative Control Designs, Inc.) – Reynoldsburg, OH****Manufacturing Manager****12/96 to 09/97**

*Provided leadership and direction for a bi-tech, industrial-electronics job-shop and direction for R&D projects. Managed all functions in the Manufacturing, Quality Control, Safety and Shipping departments. Supervised and trained 35 hourly associates through five managers and maintained excellent UL compliance.*

- Administered \$500K annual budget including \$50K for R&D that decreased by 13% to a 30% increase in sales.
- Increased overall productivity by 35% that reduced total operating costs by 12%.
- Successfully developed and implemented pragmatic measurements and procedures.

**Assistant Manufacturing Manager****01/95 to 12/96**

*Responsible for the planning and processing batch orders for the production department.*

- Designed and launched a database priority system that tracked each product through all assembly areas.

**IMSCO, (formerly Professional Distribution Services, Inc.) – Portland, TN****Operations Supervisor****08/93 to 12/94**

*Responsible for managing all operational functions spanning two off-shifts for a 200k ft<sup>2</sup> third-party, start-up DC Operation.*

- Provided leadership and training for over sixty hourly associates through six area managers.
- Managed all facility safety and security and all vehicle and building maintenance.
- Groomed leads, supervisors and area managers for advancement through training and coaching.

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**EDUCATION**

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**THE OHIO STATE UNIVERSITY**

B.S.B.A.

Graduate

MAJOR: Production and Operations Management

MAJOR: Transportation and Logistics Management

**COLUMBUS STATE COMMUNITY COLLEGE**

A.A.S.B.A.

Graduate

MAJOR: Business Management

MINOR: Human Resource Management

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**ADDITIONAL SKILLS**

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- Excellent at prioritization and project management while managing multiple deadlines and departments.
- Proven track record of motivating/coaching/training associates with compassion and empathy.
- Strong working knowledge in WMS and TMS functionality and familiar with Six Sigma, Kizan and Lean.
- Proficient with MS Office including Visio, Project, and other business applications/systems.
- Ability to complete projects independently and in teams with strong problem-solving and analytical skills.
- Expertise in analyzing business challenges from all perspectives in order to find optimal solutions.