

*James G. Lorraine
2302 Park Ridge Drive
Plainfield, IL 60586
630-947-6852*

EMPLOYMENT HISTORY

September, 2007
To Present

Towne Air Freight

Operations Manager – Elk Grove Village, IL

- Responsible for all daily operational functions, including sales, customer service, forecasting, and budgeting.
- Distributed all daily freight to different carriers for timely and accurate deliveries.
- Move 2 million lbs. of freight daily.
- Maintain all safety training and safety issues within terminal.
- Manage 85 schedules from coast to coast.

February 2001
To May, 2007

Lanter Distributing, Inc.

Terminal Manager – Chicago, IL

- Company handled both refrigerated and dry product.
- Responsible for all daily operational functions, including sales, customer service, forecasting, and budgeting.
- Responsible for hiring and staffing the Chicago terminal.
- Distributed all daily freight to different carriers for timely and accurate deliveries.
- Search out different carriers for line haul movements.
- Move 1,000,000 lbs. of freight weekly.
- Maintain all safety training and safety issues within terminal.
- Constant daily cost analysis of freight rates.
- Seek new shippers both warehousing and distribution.
- Capable of loading and spotting trailers if necessary.
- Strong leadership, organizational, and analytical skills

February 2000 to
February 2001

R & L Carriers

Terminal Manager – Elgin, IL

- Successfully started the operation of the Elgin terminal.
- Ran terminals daily functions, hiring, terminating, payroll and all terminal HR duties.
- Arranged daily pickups without fail.
- Interacted with customers on a daily basis.
- Met deadlines on scheduled departures dispatching of city and line haul schedules.

1998 to 2000

Crouse Cartage Company

Terminal Manager – Rockford, IL

- Responsible for 35 union employees, 2 dispatch supervisors and 2 account managers.
- Labor to revenue was 26% overall when first started in Rockford. Left company at 20%.
- Past years operating ratio dropped from 98.7 to 94.3.
- Accident and injury frequencies lowered greatly.

Dock Supervisor/Trouble Shooter – Chicago, IL

- Dock supervisor at company's largest facility in Chicago.
- Promoted to traveling troubleshooter in the Northern and Southern regions.
- Responsible for a 40 man dock crew.
- Broke 1,400,000 lbs. of freight in 7-hour work window.
- Filled in as the linehaul dispatcher when needed.

1996 to 1998

Pacal Plastics

Shift Supervisor – Warren, OH

- Supervised staff to meet proper work levels to meet production quota.
- Responsible for quotas, staffing, and warehouse inventory.
- Trouble shooting of 1500 ton presses.

1984 to 1996

Overnight Transportation

Supervisor/Dispatcher – Cleveland, OH (1994 – 1996)

Supervisor/Dispatcher – Detroit, MI (1990 – 1994)

Dock Worker – Youngstown, OH (1984 – 1990)

- Started up new terminal, backup for terminal manager.
- Responsible for training supervisors that came to Cleveland for training.
- Responsible for daily inbound and outbound dispatch.
- Team facilitator to attack claims problems.
- Supervised daily inbound operations.
- Responsible for 650,000 lbs of LTL daily.
- Forklift certified.
- 100 door terminal.

EDUCATION

Warren Western Reserve High School
Warren, OH
1982 Graduate

Supervisor School through Overnite Transportation
South Holland, IL
1991

REFERENCES AVAILABLE UPON REQUEST