

Senior Solutions Engineer

APL Logistics (APLL), one of the foremost providers of end-to-end supply chain services, is currently searching for a Senior Solutions Engineer to join its rapidly expanding business.

APL Logistics is a wholly owned subsidiary of Neptune Orient Lines (NOL); one of the world's largest shipping and logistics companies with annual revenues in excess of \$7 billion. APLL offers a wide range of supply chain management services, including freight forwarding, transportation management, warehousing, light manufacturing, and consolidation services in more than 100 countries in the Americas, Asia, the Middle East, Europe, and Africa. Combining state of the art information systems with renowned operational excellence APLL is able to consistently achieve world-class service for its Fortune 500 customers in the high tech, automotive, consumer, and retail sectors. Uniquely positioned in the market, APLL's exceptional growth potential continues to make it one of the most exciting players in this fast paced industry (APLL's web site can be found at: www.apllogistics.com)

The ideal candidate for this high profile position must be able to work in a fast paced problem-solving environment. He/She must be a highly motivated self-starter with a professional and personable demeanor who thrives in a challenging environment. He/She will have strong communication skills including the ability to clearly communicate business solutions in person and over the phone. He/She will have an ability to work with diverse groups across the company and at all levels of management.

POSITION SUMMARY

Reporting to the VP of Engineering, the Senior Solutions Engineer (Senior Engineer) will be a member of the APLL Supply Chain Engineering group. The job duties for the Senior Engineer include: Manage and lead cross-functional RFP response preparation teams for business development, operations improvements and consulting; Interface with customers, sales and operations and help operations with implementation of engineered solutions; Provide industry expertise in solution design and lead solution design efforts; Prepare and make customer presentations; Design innovative solutions to enhance operational productivity in various aspects of supply chains; Make sales calls, presentations and demos; Some travel required

OTHER SKILLS REQUIRED OR PREFERRED

Proven capability to sell business, both in consulting and in operations; Strong analytical and problem solving skills; Excellent oral and written communication skills; Strong presentation preparation and delivery skills; Ability to work in and lead cross-functional teams; Ability to work interdependently and independently; Proven project management skills with ability to manage and lead multiple large, complex projects at one time; Experience in analysis and design of supply chain solutions; Working knowledge in the principles of managerial finance (TVM concepts, NPV/IRR/EVA, understanding of financial statements, etc.); Experience in international supply chain consulting and logistics preferred

Bachelors, Masters or PhD degree in business, logistics, industrial engineering, operations research or related field

Minimum 10 years experience in one or more key functional areas: warehouse design, transportation management, distribution center management, 3PL, automated materials handling, decision support systems/technology - ideally has operational and consulting experience

APLL is an equal opportunity employer and offers a highly competitive compensation package (salary and bonus) with a superior benefits package

Interested parties should contact, Amy Rosenblum, arosenbl@aerotek.com