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CORE COMPETENCIES

* Problem Solving / Decision Making * Performance Management * Organizing / Planning
* Influencing * Talent Management * Change Mastery

WORK HISTORY

Saia Motor Freight (formerly The Connection)

2006 - Present

Terminal Manager (Dayton and Sidney OH locations)

Manage 18 city drivers, 7 dockmen, 7 linehaul drivers, 4 supervisors, 3 office staff

- Establish staffing to ensure excellent customer service
- Maintain training for DOT and OSHA requirements
- Control labor costs
- Develop processes for handling international shipments
- Establish vendors for facility and equipment repair
- Conduct weekly sales meetings
- Review all weekly payroll
- Review and approve all invoices

Significant Achievements

- Top performer award, Saia President's Club, 1st, 2nd and 3rd quarters 2008
- Highest road driver productivity for the company
- Highest city driver productivity for the company

The Connection

1997 - 2006

Terminal Manager (Dayton OH) 2002-2006

Managed 12 city drivers, 4 dockmen, 3 linehaul drivers, 3 supervisors, 3 office staff

- 2002-2006 Top Terminal performance - Dock Productivity and On Time Service

Linehaul Manager (Columbus OH) 1997-2002

Managed 6 linehaul supervisors, 62 Owner Operators and 30 Company drivers

- Updated computer dispatch system
- Redesigned freight flow

Yellow Freight Systems, Columbus OH

1984 - 1997

City Supervisor

Also- held positions: City Dispatcher, Direct Loading Supervisor, Yard Coordinator, Outbound Strip Supervisor and Inbound Strip Supervisor

Leeway Motor Freight/Commercial Motor Freight, Columbus OH

1982-1984

Operations Manager / City Dispatcher

McLean Trucking, Columbus OH and West Middlesex PA

1971-1982

Relay Manager / Assistant Terminal Manager / Terminal Operations Manager

MILITARY

The United States Air Force – **First Sergeant / Logistic Coordinator**

EDUCATION / TRAINING

Oklahoma University, Oklahoma City OK – Accounting

Carnegie Mellon University, Pittsburgh PA – Transportation Classes

Management Seminars: Performance Management – Statistical Management – TQM – Open Lock Full Circle Management

ACTIVITIES

- Kids 'N Kamp – Organization for over 300 central Ohio families providing activities, tutoring, and counseling for children who have cancer
- Board of Directors – Coordinator of family activities, Member of Special Events Committee and Community Awareness Committee – met with upper management and company officers to solicit money and support
- Tri-County All Star Traveling Sports Program – Baseball Coach
- St Patrick's Episcopal Church Men's Club – Habitat for Humanity and various service projects
- Clark Lake Sports Program
 - President, Athletic Association
 - Little League Coach, Babe Ruth Coach, Softball Coach