

# Roger Mallory

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## Logistics / Supply Chain Professional

*Expertise in streamlining operations*

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**Creative Logistics / Supply Chain Professional** successful in production planning, material coordination and managing transportation. Sourced vendors, negotiated contracts, managed budgets and coordinated schedules. Outstanding organizational, communication, problem solving and project management skills. Experienced with all modes of transportation including international shipping. Knowledgeable in hazardous materials shipments and DOT and OSHA regulations. Proficient with Microsoft Office Suite software.

### Areas of Strength

Team Leadership	Project Management	Profit & Loss Management
Relationship Building	Haz-Mat Compliance	Driver Management
Raw Material Ordering	Contract /Rate Negotiations	Cost Control
Multi-Site Distribution	Order / Inventory Control	Safety Conscience

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### Professional Experience and Accomplishments

**Logistics Manager, Kaiser Aluminum - Newark, Ohio** 2006 to 2009

Directed shipping operations of aluminum alloy products for domestic and international customers. Managed inbound flow of raw materials. Used Lean Methods to develop and implement cost savings projects. Supervised contractors, direct and indirect reports. Responsible for Hazardous Materials shipping compliance.

#### **Key Accomplishments**

- Reduced overall shipping costs by 22% and decreased shipping cost per pound by 26%.
- Improved customer service by combining shipments and making regional shipping lanes.
- Renegotiated carrier rates, contracts, and fuel program for a 20% cost reduction in 2009.
- Implemented online shipping system resulted in streamlined loading schedules and reduced detention charges to zero.

**Field Services Supervisor, DHL Express - Columbus, Ohio** 2004 to 2006

Supervised small parcel pick-up and express delivery services in Columbus area. Responsible for station operations, customer service and package sort operations. Directed the activities of 60 contract couriers including: dispatch, routing, tracking and performance. Conducted Hazardous Materials package inspections and responsible for Hazardous Material shipping compliance.

#### **Key Accomplishments**

- Recognized for achieving Top 20 Quarterly Service rankings in nation during 2005.
- Redesigned outbound sort and increased performance by 12% in 2006.
- Reduced shrink / loss by implementing improved security procedures.

**Terminal Manager, Usher Transport - Columbus, Ohio** 2003 to 2004

Held P & L responsibility and oversaw delivery operations of bulk liquid petroleum products, dry bulk materials and bulk liquid food grade products in support of contracted accounts. Managed company drivers, owner / operators and trailer fleet.

#### **Key Accomplishments**

- Launched start-up operation of Columbus Terminal.
- Increased sales within existing accounts and captured new business accounts in Columbus area.
- Exceeded revenue expectations by 50% and grew driver force by 200%.

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**Logistics Manager**, Dow Chemical – South Charleston, West Virginia and Midland, Michigan 1999 to 2003

Held leadership responsibility for shipments of bulk liquid Aircraft Deicer Fluids in United States and Canada. Directed the distribution planning, personnel training and field delivery operations at 21 distribution sites. Negotiated rates and contracts with 300+ carriers. Supervised direct reports.

### **Key Accomplishments**

- Spearheaded cost reduction initiatives and introduced new process that reduced costs by 10%.
- Introduced new carrier performance standards resulting in 99% on time delivery rate.
- Improved logistics programs that focused on proactive customer service to secure market share in the United States and Canada following the acquisition of Union Carbide by Dow Chemical.

**Operations Leader**, Flexsys America LP – Nitro, West Virginia 1994 to 1999

Directed production of 12 products in 3 chemical manufacturing production units. Responsible for production planning, materials acquisition, floor production, quality testing and customer distribution. Supervised 24 direct reports. Conducted safety training and audits. Member of Emergency Response Team. Coordinated rail, truck and barge shipments for plant.

### **Key Accomplishments**

- Realigned staffing and reduced overtime by 12%.
- Developed plant wide inventory reduction and monitoring project; resulting in 10% cost reduction.
- Improved productivity and set records in 4 product lines in 1998 and 1999.
- Received Corporate Safety Award for no lost work-time injuries from 1996 to 1999.

**Ordnance and Logistics Specialist**, United States Army, Various Posts 1989 to 1991

- Honorable Discharge

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## **Education**

Bachelor of Science - Criminal Justice  
Associate in Applied Science – Chemistry

West Virginia State University  
Institute, West Virginia

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## **Community Experience**

**Boy Scouts of America**, Volunteer Leader 1987 to present

**Boy Scouts of America**, Eagle Scout Award

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