

Roger Mallory

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1072 D Irongate Lane • Columbus, Ohio 43213

Logistics / Transportation Professional

Logistics / Transportation Professional with proven experience and success in operational effectiveness, strategic planning and supply chain logistics. Skilled in leading cross functional teams to drive continuous process improvements and cost reductions. Knowledgeable with all modes of transportation including international shipping. Proven leader and strong manager with proven financial results.

Proven Strengths

Team Leadership	Project Management	Profit & Loss Management
Relationship Building	Haz-Mat Compliance	Driver Management
Export Shipping	Contract /Rate Negotiations	Familiar w/ DOT & OSHA regulations
Multi-Site Distribution	Inventory Control	Safety Conscience

Professional Experience and Key Contributions

Logistics Manager, Kaiser Aluminum - Newark, Ohio

2006 to 2009

- Directed operations of aluminum alloy shipments for both domestic and international customers.
- Developed and implemented multiple cost savings projects utilizing Lean Methods.
- Responsible for Hazardous Materials shipping compliance.
- Managed supply chain of raw materials.

Key Contributions

- Reduced shipping costs by 22% and decreased shipping cost per pound by 26%.
- Improved supply chain metrics and customer satisfaction from 85% to 98%.
- Negotiated carrier rates, contracts, and fuel program and contributed a 20% cost reduction in 2009.
- Developed and implemented online shipping system resulting in streamlined loading.
- Reduced detention charges from \$10k monthly to zero.

Field Services Supervisor, DHL Express - Columbus, Ohio

2004 to 2006

- Supervised express delivery and pick-up services in Columbus area.
- Responsible for station operations, customer service, package sort operations and outbound shipping.
- Directed couriers and dock crew members including: dispatching, routing, tracking and performance.
- Responsible for Hazardous Material shipping compliance and Hazardous Materials package inspections

Key Contributions

- Achieved Top 20 Quarterly Service rankings in nation during 2005.
- Redesigned outbound sort operations and increased performance by 12% in 2006.
- Implemented improved security procedures, reducing shrink / loss by 15%.

Terminal Manager, Usher Transport - Columbus, Ohio

2003 to 2004

- Charged with full P & L responsibility. Directed drivers and managed trailer fleet.
- Oversaw delivery operations of bulk liquid petroleum products, dry bulk materials and bulk liquid food grade products for contracted accounts.

Key Contributions

- Launched start-up operation of Columbus Terminal.
- Increased sales within existing accounts and captured new business accounts in Columbus area.
- Exceeded revenue expectations by 50% and grew driver force by 200%.

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Logistics Manager, Dow Chemical – South Charleston, West Virginia and Midland, Michigan 1999 to 2003

- Oversaw supply chain and third party logistics shipments of bulk liquid Aircraft Deicer Fluids.
- Directed the field delivery operations, personnel training and product movement at 21 distribution sites.
- Negotiated rates and contracts with 300+ carriers.
- Managed US and Canadian trailer fleet.

Key Contributions

- Spearheaded cost reduction initiatives and introduced new processes that reduced costs by 10%.
- Introduced new carrier performance metrics resulting in 99% on time delivery rate.
- Developed logistics programs that allowed smooth transition with vendors and carrier base following the acquisition of Union Carbide by Dow Chemical.
- Held daily cross functional conference calls and weekly meetings to track and trouble shoot supply chain processes and customer issues.

Operations Leader, Flexsys America LP – Nitro, West Virginia 1994 to 1999

- Directed production in 3 chemical manufacturing production units.
- Responsible for production planning, materials acquisition, floor production, and quality testing.
- Conducted safety training and safety / ISO audits.
- Member of Emergency Response Team.
- Coordinated rail, truck and barge shipments for plant.

Key Contributions

- Realigned production staffing and reduced overtime by 12%.
- Developed plant wide inventory monitoring project; resulting in 12% cost reduction.
- Exceeded production expectations and set records in 4 product lines in 1998 and 1999.
- Received Corporate Safety Award for no lost work-time injuries from 1996 to 1999.

Military Experience

Ordnance and Logistics Specialist, United States Army, Various Posts 1989 to 1991

- Honorable Discharge

Education

Bachelor of Science - Criminal Justice
Associate in Applied Science – Chemistry

West Virginia State University
Institute, West Virginia

Community Experience and Awards

Volunteer Leader, Boy Scouts of America 1987 to present

- Responsible for mentoring youth in leadership and character development.
- Manage multiple units, conduct training, manage projects and fundraising events.
- Recruit and approve new adult leaders.

Eagle Scout Award, Boy Scouts of America
