

**OBJECTIVE:** Utilize my intermodal expertise in pricing, customer service, and operations in a logistics role.

*Valued employee with strong communication and writing skills with a unique ability to communicate information to a diverse group of people with varied backgrounds and experiences.*

**Skills**

- Strong oral and written communications skills
- Creative idea's for process improvements, efficiency, and customer communications
- Developed negotiation skills from an optimistic personality
- Address's projects in a professional manner applying experience and resources in an effort to meet deadlines; working independently or on a team
- Detail oriented along with an importance for accuracy
- Proficient with Microsoft Office

**Accomplishments**

- Received Star Award (June 2006) which is a special top achievement for recognition
- Saved company over \$100,000 in 2003 by rate negotiations with vendors and process improvements

**EXPERIENCE:**

**Pacer Global Logistics** – Dublin, OH: April 2001 to November 2009

*Pricing Specialist / Operations Support*

- Responsible for the management of multiple accounts
- Create solutions that bring consensus between customers, sales, operations, and vendors
- Negotiate costs with transportation suppliers to provide competitive pricing for internal and external customers
- Analyzes accounts to identify areas of missed opportunities

**Projects**

- Created and customized customer report for Thompson Consumer Electronics
- Assisted operational training for our Chicago office with pricing and purchasing needs
- Attended rate negotiations meeting for GE and Owens Corning

**Hub Group** – Atlanta, GA: November 1998 – March 2001

*Pricing Analyst*

**HISTORICAL EXPERIENCE:**

- **Comtrak, Inc.** – Atlanta, GA: September 1996 – November 1998
  - Customer Service Supervisor
- **Railvan Multimodal, Inc.** – Worthington, OH: September 1993 – August 1996
  - Account Leader – Logistics Coordinator

**EDUCATION:** The Ohio State University

Bachelor of Science in Business Administration – June 1993

Major: Transportation and Logistics

Sally Beauty Holdings (NYSE: SBH) is the world's largest wholesale and retail distributor of beauty supplies, with over \$2.5 billion in annual revenue.

We currently have an opening for a Sr. Industrial Engineer at our 250,000 square foot distribution center in Columbus, OH.

This is a great opportunity for a qualified candidate to establish an Industrial Engineering support program that could eventually be rolled out company-wide. This position reports directly to the VP of Distribution.

**Primary Duties:**

- Implement a formal Industrial Engineering Methods program that can be developed for facilities across all businesses in both domestic and international markets.
- Develop work standards, time and motion studies, statistical analysis, and manpower planning to optimize productivity.
- Develop process engineering improvements in core element work flow areas.
- Conduct a functional assessment of best practices in receiving, stocking, picking, packing, shipping, and other support areas.
- Review, evaluate, and enhance existing productivity measurement program. Focus will be on establishing measurement consistency, standardization among facilities, and overall evaluation of program effectiveness.
- Develop a business case for additional Industrial Engineers that outlines specific work responsibilities and contains ROI for investment in engineering resources.
- Assume a future leadership role in training and mentoring Jr. Industrial Engineers.

**Knowledge, Skills, and Abilities:**

- A bachelor's degree in Industrial Engineering or a related field.
- 5+ years of experience as an industrial engineer working in a high volume distribution environment.
- Strong working knowledge of classical IE techniques including methods improvements, time and motion study, process development, standards and incentives programs, warehouse management systems, material handling techniques and concepts, project management, and facility layout planning.
- Highly developed analytical and problem solving skills.
- Ability to communicate with all levels of the organization.
- Strong interpersonal skills and team player.
- Proficiency with Microsoft Office Products.

- Experience with Auto CAD for design and facility layouts.

We offer a competitive salary, a stable, challenging work environment, and the ability to learn and grow, along with an outstanding benefits package that includes Medical / Dental / Vision / Life / Disability Insurance, paid vacation, sick time, and holidays, merchandise discounts, tuition reimbursement, profit sharing, and 401(k) with company match.

Please forward your resume and salary history, in MS Word format, to [resumes@sallybeauty.com](mailto:resumes@sallybeauty.com).

For a complete list of available opportunities, please visit [www.sallybeauty.com](http://www.sallybeauty.com) and click on "Job Opportunities".

Sally Beauty Holdings is an Equal Opportunity Employer.