

# **Timothy W Mantica**

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## **EDUCATION:**

Ohio Dominican University, Columbus, Ohio

**Business Administration Graduate May 2009**

## **EMPLOYMENT:**

### **Total Quality Logistics**

*Logistics Account Executive*

Cincinnati, OH  
June 2009-March 2010

- Primary task is seeking out and researching prospects via sales calls.
- I am the one point of contact for my customers, carriers, shippers and receivers.
- Negotiating rates between customers and carriers
- Manage the client's freight, ensuring that their goods are picked up and delivered in a safe and timely manner
- Worked with Total Quality Logistics which did over \$600million in revenue in 2009
- Worked on a \$275,000 account for four months
- Set up 22 Customer in 3 ½ months
- Brought in approximately \$6,000 in 3 ½ months

### **Retalix**

*Summer Intern*

Dayton, OH  
May-August 2008

- Spent 12 weeks traveling across the country to four different United States Golf Association (USGA) tournaments. Primary responsibility was setting up the computer systems in the merchandise tents and training the hundreds of volunteers each week that work during the tournaments. Troubleshooting problems and/or answering questions throughout each tournament.

### **Dayton Freight**

*Dock Worker*

Columbus, OH  
May 2007-March 2008

- Gained knowledge in the use of all assigned freight handling equipment. Maintain current forklift qualifications certificate
- Responsible for accurately understanding all schematics in the loading and unloading of freight and ensuring that no freight was loaded without supporting documentation, i.e. Freight Bill, Bill of Lading
- Responsible for proper weight distribution of freight and adjusting for unusually sized or shaped freight on the trailer so trailer will pull and ride properly.

### **Mantica Lawn & Landscaping**

*Entrepreneur*

Dayton, OH  
April 2001-April 2009

- A small landscaping business that my two brothers and I have developed over the past several years, which grew large enough to become my main source of employment during the summer of 2005 and 2006
- Responsibilities included developing a solid customer base, dealing with the needs of current and prospective customers, control and distribution of monetary funds and expenses, billing, and working in the field executing lawn and landscaping projects.