

VICE PRESIDENT OF FULFILLMENT OPERATIONS

As a result of aggressive growth and expansion, our client, (a privately held company anticipates going Public in the near future), will double their growth and capacity from over \$600 Million to 1.5 Billion in 2018.

They have retained us for this **highly visible role as a Vice President of Fulfillment Operations to be earmarked for succession planning and promotion to a Senior Vice President of Operations/Company Officer, in the next 24 - 36 months.**

Vice President of Fulfillment Operations

Total compensation for this role may vary based on experience, but likely will between \$280K - \$325K

(Substantial Base Salary + Bonus + Stock Grants)

Greater New York City – Full Relocation

- Significant accomplishment leading a high volume Fulfillment, Direct to Consumer, and local home deliveries, such as UPS, FedEx or DHL or any fulfillment operations.
- This person will be developing a best in class fulfillment organization thru their leadership and building a strong team environment.
- This individual **MUST** to be comfortable spending time on the floor as well as have regular interaction with C-level leadership and the board.
- Our client has aggressive direct to consumer growth targets and ships over 80K picks/day.
- Finding someone with a proven track record of managing large and automated high performing DC's in ecommerce fulfillment is a must. Previous DC startup experience would be a plus.
- Knowledge of the principles of Change Management
- Must have strong analytical skills and strong Project Management skills.
- The ideal individual must have an entrepreneurial spirit
- Prepares and implements annual operating budgets and creates a process for overseeing P&L.
- Bachelor's Degree is required and a BSIE is a plus

If there is anyone you can recommend or refer, please have them call me at [714.524.0640 Ext. 103](tel:714.524.0640) or email me at smartin@purcellintl.com.

Xavier J. Martin
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