

# BRIAN J. GINNANE

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## EXECUTIVE PROFILE

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*Senior Executive with proven experience in leadership positions across multiple cross-disciplined organizations. Proficiency in supply chain, operations, finance, analytics, inventory, forecasting, and process improvement. Upward movement, unquestionable integrity, and proven success throughout result in unique ability to understand business system relationships, including P+L. Ready to lead with vision and administer broad, deep, executive knowledge of corporate needs and requirements. Willing to travel, ready for placement in November 2018.*

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## PROFESSIONAL EXPERIENCE

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**United States Navy, 12/1993 - present**

**DEFENSE LOGISTCS AGENCY LAND AND MARITIME – COLUMBUS, OHIO**  
**DIRECTOR, MARITIME CUSTOMER OPERATIONS, June 2015 – October 2018**

Leads the Defense Logistics Agency's (DLA) wholesale inventory, order fulfillment, and life-cycle weapon system support to the Navy and Coast Guard. Responsible for the on-site logistics operations at the Navy's four public shipyards charged with complex maintenance on nuclear powered ships and submarines. Implemented numerous initiatives, captured by continuous process improvement and Lean Six Sigma methodologies, that enabled and increased warfighter readiness, improved material out-lays and inventory positioning, and reduced backorders despite unprecedented increase in demands. Leads senior leader communication strategy on complex business operations impacting Navy and the Defense Department.

### *Selected Accomplishments:*

- Manage 110 civilian associates and military in wholesale order fulfillment and inventory planning.
- Leads 650 personnel responsible for on-site material management, procurement, inventory, receipt, and delivery at complex industrial facilities across four disparate locations.
- Oversee shipyard operations of 3.3 million square feet of covered storage and material processing, across four geographically separated sites, with over 217 thousand line items of inventory valued at \$451 million.
- Managed annual order fulfillment of \$2.4 billion across 1.5 million orders and across 2 million SKUs.
- Customer base includes 280 deployable Navy vessels, 54 expeditionary units, 25 major industrial facilities, and 449 Coast Guard ships and aircraft located around the world with unique transportation and delivery requirements.
- Responsible for all hiring and resource allocation. Mentor and training acumen led to 20% of workforce being promoted within the last year. Unprecedented ability to inspire supervisory responsibility and promotion rate placed his Directorate at top of the Command.
- Formulated business partnership between three Executive commands on roles and responsibilities. First consensus between entities in 15 years of logistics support. Changed climate to build trust and collaboration in deck plate operations between entities that faced severe challenges over the past 5-7 years.
- Developed project teams and framework for Lean Six Sigma professionals to drive process improvement in material delivery standards. Disparate standards led to unclear expectations. Project teams reduced receipt, delivery, and storage by 15%
- Responsible for support to our nation's most critical strategic asset - nuclear power plant material. Developed the support team, standards, and policy to ensure 11 straight years of greater than 95% fill for 30,000 SKUs to ensure zero mishaps and 100% readiness across the Navy.
- Led transformational change for logistics support within Navy shipyard supply chain operations. Demand for Navy units and their readiness around the world required lower maintenance costs and on-time delivery. Technical knowledge of entire process flows and IT system limitations resulted in being the expert advisor to Flag Officers across the Navy.
- Responsible for the life-cycle sustainment for 1,800 weapon systems and their components. Includes extensive knowledge of the total ownership cost behind all logistic functions to include technical specification, drawings, maintenance periodicity, inventory, packaging and handling.

**USS RONALD REAGAN (CVN 76) – SAN DIEGO, CALIFORNIA**  
**SUPPLY OFFICER (DIRECTOR OF LOGISTICS), February 2013 – May 2015**

Chief Operations Officer for business management functions on self-sufficient aircraft carrier with 5000 sailors embarked, 70 operational aircraft, and most complex engineering platform in the U.S. Navy. Responsible for the budget, food service, hoteling, pay, convenience services (barber shop to merchandising), and material support requirements for all weapons systems.

***Selected Accomplishments:***

- Directed the logistical planning for the first crew swap and change of homeport for three operational carriers. First time the Navy had ever moved aircraft carrier homeports without having all service members move their families. Complexity of logistical movement of equipment required his direction to all senior leaders across each aircraft carrier.
- Financially responsible for \$80 million annual budget and \$500 million in material assets consisting of 68,000 line items supporting onboard weapon systems and naval aircraft.
- Led U.S. delegation for logistics during 23 nation bi-annual training exercise in the Pacific Region. Senior subject matter expert in financial management, logistics, and supply chain aspects.
- Led food service operation serving greater than 15,000 meals a day across 7 different galleys. Recognized for consistency throughout the operation, presentation, healthier options, and distinguished visitor receptions.
- Retail Sales operations recognized as best in Fleet by the Chief of Naval Operations. Expert in convenience store operations, bulk vending, barbershop services, and a coffee-kiosk providing a unique experience for sailors wanting a touch of home when on the high seas.

**HEADQUARTERS, US CENTRAL COMMAND, DIRECTOR OF FINANCE (J8) — TAMPA, Florida**  
**CHIEF OF CONTINGENCY OPERATIONS, September 2010 – January 2013**

Responsible for funding to support the war on terrorism in the Middle East. Ensured that all requirements from the forces on the ground were being adequately resourced by the senior financial planners in the Pentagon. Served as the advocate in highest senior level dialogue, to include White House, on the future plan for operations and funding. Budget execution as well as five-year planning went through his team.

***Selected Accomplishments:***

- Oversaw the largest single budget line in the DoD appropriations. The \$11 billion fund was responsible for manning, training, and equipping the Afghan national defense forces.
- Understanding critical need for basic infrastructure, ensured success on project oversight for electrical connection of Northern and Southern Afghanistan. Accountable for the largest infrastructure project worked jointly by the Department of Defense (DoD) and Department of State (DoS).
- Led the initiative to improve accountability for funds designed to aid forces on the ground in making reparations with the damages impacting our civilian partners on the ground. Understood imperative to meet external audit reporting requirements, provide agility to our leaders in the field, and also provide them efficiency in obtaining the required resources.

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**EDUCATION**

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**NORTHWESTERN UNIVERSITY – EVANSTON, IL**  
Executive Education for Senior Management

**STATE UNIVERSITY OF NEW YORK AT BUFFALO - BUFFALO, NY**  
Masters of Business Administration – Supply Chain Operations and Management of Information Systems

**THE OHIO STATE UNIVERSITY – COLUMBUS, OH**  
Bachelor of Science in Business Administration – Finance and International Business