

Daniel C. Burbulla

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Highly motivated Supply Chain Management executive with expertise in strategic operational planning, business development, team building, and financial leadership seeking a challenging position with a progressive firm that utilizes these skills and provides professional advancement potential.

ACCOMPLISHMENTS

- Directly responsible for Penske Logistics being awarded the Ford “Nirvana” project that encompasses the total management of their \$1.2 billion North American transportation budget.
- At Penske Logistics earned membership in both the “Winners Circle” and “President’s Club” for exceptional sales and operational performance, respectively, in the top 1% of the company, three consecutive years.
- Instrumental in development of the Ford account from minimal revenue in 1995 to over \$100 million in 2000.
- Led numerous Six Sigma process improvement teams in the areas of logistics network design and engineering, operations, and information technology. Greenbelt certified.

PROFESSIONAL EXPERIENCE

VASCOR Ltd., Georgetown, KY **September 2006 to present**
Vice President – Finished Vehicle Operations responsible for operational and financial performance of all finished vehicle logistics service offerings in the United States and Canada.

General Manager – Yard Management responsible for finished vehicle logistics operations supporting Chrysler, Toyota, VW, and Glovis in the United States and Canada.

- Responsible for management of multiple vehicle storage yards and plant distribution sites. Accessorize and prepare vehicles for shipment to automobile and truck dealerships throughout the United States. Average daily inventory exceeding 60,000 vehicles. Overall organization of 210 people.
- Reported to the President and CEO of the organization.
Skills Demonstrated – Leadership, teambuilding, strategy development, business development

Senior Account Manager responsible for finished vehicle service logistics operations and business development for Hino, a Toyota owned medium duty truck manufacturer, Glovis, the global logistics manager for Hyundai, and Toyota Logistics Services (TLS).

- Responsible for management of four vehicle storage yards tasked with accessorizing and preparing vehicles for shipment to automobile and truck dealerships throughout the United States. Average daily inventory exceeding 25,000 vehicles. Overall organization of 110 people.
- Responsible for negotiation and procurement of vehicle transport service providers.
Skills Demonstrated – Leadership, customer relations, negotiations, business development

Vector SCM – A General Motors/CNF joint venture company, Novi, MI **July 2002 to August 2006**
Director North American Operations responsible for assembly and manufacturing plant operations, inbound domestic and intercontinental material movements, and premium transportation operations in a 4th party logistics environment.

- Responsible for management of eight 3rd party logistics providers tasked with the design and operational execution of the General Motors North American logistics network. 8 mid-level management direct reports. Overall organization of 72 people.
- Responsibility centered on strategic planning and execution related to tier 1 and 2 provider leveraging and consistency of overall supporting processes.
- Extensive senior level interface with General Motors and joint venture management.
Skills Demonstrated – Leadership, innovation, negotiations, strategic execution

Penske Logistics – A GE Capital Company, Dearborn, MI **May 1994 to July 2002**
General Manager responsible for assembly and manufacturing plant on-site operations, network design and engineering, and purchasing functions.

- Responsible for 250 on-site management personnel at 20 assembly and 9 stamping plants including international operations. 9 mid-level management direct reports.
- Responsible for managing the implementation of over \$100 million in cost reductions throughout the Ford transportation network.
- Complete P&L accountability.
Skills Demonstrated – Leadership, financial management, negotiations, strategic planning

Global Account Executive – Ford Account responsible for development of strategy and relationships to support new business growth globally.

- Responsible for account management for all Ford and Visteon facilities.
- Participated in strategic planning of sales and operations programs for all automotive accounts worldwide.
Skills Demonstrated – Customer relations, project management, negotiations

Manager, Logistics Planning – Field Operations responsible for network engineering by field logistics engineers.

- Coordinated all new automotive business start-ups relative to the interface between logistical design, information systems, and operational systems.
Skills Demonstrated – Operational planning, team building, technical network design

Project Manager, Design and Development responsible for network engineering related to potential new business proposals.

- Coordinated and managed projects designing logistical systems related to inbound manufacturing for existing and potential clients (automotive and non-automotive).

EDUCATION

Bachelor of Science in Finance
Walsh College of Business and Accountancy, Troy, MI