

Ed Medlock

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SUPPLY CHAIN MANAGEMENT | DISTRIBUTION OPERATIONS

Results oriented, experienced Supply Chain Professional in a senior level position in distribution management, operations and / or sales. Extensive experience in International operations, change management, and building and developing great teams.

EXPERIENCE

I Supply Company, Fairborn Ohio **2017 – 2018**
Executive Vice President, Transportation, Customer Service, Procurement (January 2018 – Present)

Consultant (October – December 2017)

Lead initiative to obtain out of contract rate increases from key customers. Developed and supported strategy to “right size” company.

- Closed an underperforming distribution center
- Upgraded internal metrics reporting, and improved purchasing related in stock from 99.1 % to 99.7 %
- Developed delivery performance tracking and improved communications to customers relative to on time delivery performance
- Represented I Supply Company in Sr. level meetings with key customers
- Upgraded talent in all areas managed

QSCC, Inc. / Wendy's International, Inc., Columbus, OH **2004 – 2017**
Senior Vice President Distribution, Logistics and Program Management (2010 - 2017)
Vice President, Supply Chain Management (2008-2010)
Director Distribution (2004-2008)

Oversaw network of 30 Food Service Distribution Centers (DCs) making 18,000 deliveries weekly to 6300 North American restaurants. Direct the implementation of new products, promotional products, and test products. Manage the inbound logistics for all 30 DC's, \$90.0 Million in freight spend. Supervise department of 18 employees 5 direct,).

- Received 2007 R. David Thomas award for Outstanding Management (awarded annually to one corporate and one field person).
- Developed and Implemented new “best in class” 3PL contract.
- Increased bench strength of department and improved / documented process for both distribution management and promotional management.
- Institutionalized DC service management utilizing Key Performance Indicators. Audited DC “self-reporting” to insure integrity of results. Demonstrated continuous improvement in service all years to Wendy's restaurants, and continually raised performance standards.
- Implemented Supply Chain Visibility and management tool on time and on budget.
- Involved in planning and implementation of transitioning Wendy's Supply Chain to a Purchasing Co-op. (QSCC, Jan 2010)
- Oversaw: 1) Extremely successful transition of multiple DC's in US and Canada. 2) Exit of a major distributor serving 1800 stores from 7 DC's. Located and implemented replacement distribution centers in 120 days. 3) Bankruptcy of a Distributor serving 250

stores. Developed interim strategy while replacement distributor was implemented. This was accomplished with no major disruption of service to stores.

Independent Distribution Consultant, Gulfport, MS

2002 – 2004

Distribution Consultant

Major Client, Wendy's International, Inc.; consulted on small projects for: Beautyfirst, Blue Line Distribution, and American Standard.

- Developed distribution strategy for Baja Fresh, and Pasta Pomodoro. Reduced Baja Fresh food cost in emerging markets by 2%.
- Identified and supported implementation of modified shipping containers for Wendy's New Bakery that reduced transportation costs by over \$1.0 Million annually.
- Discovered transportation Improvements for New Bakery that further decreased transportation costs an additional \$ 500,000 / year.
- Performed analysis and developed processes to support Wendy's distribution consolidation.

Rivers Bend Marina, Gulfport, MS

1999- 2004

Owner/President

Owner and General Manager of a \$3+ Million-dollar operation featuring new and used boat sales, service, parts, and accessories as well as a marina operation with dry storage, wet slips, fuel, and marina store.

- Received Bayliner's Presidents Award for Excellence in Customer Service in 2001.
- Increased sales and earned Bayliner million-dollar dealer status in 2000.
- Brought Bayliner and Mercury CSI indices above national average.
- Improved reputation and perception of operation over previous management.
- Improved and implemented controls and business procedures.

ADDITIONAL RELEVANT EXPERIENCE

Tricon Global Restaurants, Inc., (YUM), **Director Distribution**

PepsiCo, Inc.:

Director International Distribution, PFS

Distribution Center Manager, PFS

Director Transportation Services, FSI / PFS

Frito – Lay, **Fleet Maintenance and Distribution Operations**

EDUCATION

Bachelor Arts in Education, Miami University, Oxford, OH

Logistics/Distribution Management Program, Northwestern University, Chicago, IL

ADDITIONAL RELEVANT INFORMATION

Speaker, CSCMP Annual Conference 10/11, 10/88
Participated in IFMA OCM – JBP Process Development
Speaker, IFDA Distribution Solutions Conference 2015
Panelist at IFMA Presidents Conference on OCM – JBP Process
Frequent Speaker on GS1 Foodservice Initiatives
Frequent Panelist on Transportation and Logistics Panels,
Speaker, NAWGA Transportation Conference
Speaker, International Association of Refrigerated Warehouses 5/11
"Equipment Manager of the Month" DES Magazine 3/87
Past Member CSCMP (formerly Council Logistics Management)
Member GS1 US Foodservice Executive Leadership Committee