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SHAWN M. LAYLAND

***Summary of Qualifications:***

Detail-oriented and highly self-motivated with over 20 years of supply chain management Experience. Dedicated and focused, able to prioritize and complete multiple tasks and follow through to achieve logistics throughput. Proven success in managing logistics for many Fortune 500 companies.

**Professional Experience**

*2015-Present Senior Area Manager*

***Diversified Maintenance***

- *Oversee 39 stores in logistics and custodial support*
- *Performance, 120 employees, budget and P/L, forecasting*
- *Target, Tiffany, Kohl's and FedEx locations.*

*2014-2015 Distinctive Marble and Granite*

***Director of Operations***

- *Oversaw total operations and production*
- *Managed all P/L forecasting and budgets*
- *All worldwide vendor relations and purchasing*
- *Planned and controlled rates and return per hour*
- *Installed and maintained employee incentive plan.*
- *Installed lean methods in production*

*2008-2014 Tecstone Granite USA*

***Operations Manager***

- *Oversaw production and logistics operations*
- *Managed and forecast all vendors' budgets and KPI'S*
- *Oversaw 15,000,000 lbs of LTL volume a year*
- *Planned and staffed all positions as per sales and operational needs*
- *Developed all incentive programs and installed lean practices*
- *Travelled to China and India to establish pricing and volume*

*2006-2008 DSI Inc.*

***Master Warehouseman***

- *Oversaw \$15 million dollars in inventory*
- *Managed a total operation of 100,000 square feet*
- *Supervised the total throughput of all inbounds and outbounds*
- *Responsible for all P/L and forecasting*
- *Total operational staff of 27 associates*

*2004- 2006 American Warehouse*

***Operations Manager***

- *Operated a total of 420,000 square feet.*
- *Managed 15 public accounts*
- *Responsible for P/L and forecasting*
- *Supervised 85 associates*
- *Oversaw 40 million dollars in inventory*
- *Controlled transportation and asset utilization*

## 2001-2004 **Hyperlogistics**

### ***VP Operations***

- Managed the operations of over 1.5 million square feet of public warehouse space spanning three states.
- Acted as customer liaison for American Honda, Kraft Foods, Big Lots and Shell Chemical.
- Recognized as “Warehousemen of the Year” by Shell Chemical in 2003.
- Tracked throughput numbers including return per hour and profitability
- Developed the forklift and warehouse safety programs in compliance with OSHA regulations.
- Total operational staff of 200+ associates

## 1998-2001 **The Third Party**, subsidiary of Hyperlogistics

### ***Operations Manager***

- Managed operational staff of 100 employees
- Created production tracking and analysis for the operations
- Facilitated personnel recruiting and training
- Interacted with customer representatives both on site and off site
- Increased profitability by use of quality-based incentive programs

## 1995-1998 **Wal-Mart Distribution**

### ***Operations Manager***

- Directed the operations of a 50-door cross-dock facility
- Reduced throughput time by 28%
- Decreased claims by 61%
- Operated on a 24/7 weekly basis with 120+ associates

## 1992-1995 **Wal-Mart Distribution**

### ***Area Manager***

- Managed a 22 door LTL cross-dock facility
- Increased growth and capacity by 21%
- Decreased associate turnover by 14%

## 1990-1992 **Wal-Mart Distribution**

### ***Floor Supervisor***

- Supervised the LTL cross-dock operation
- Controlled the movement of over 10 million pounds of LTL freight daily
- Awarded “LTL Cross-Dock of the Year” by Wal-Mart stores

### ***Education:***

- 1981-1983 N.E. Louisiana University Monroe, LA
- 1993-1996 Sam Walton College of Management.
- Wal-Mart Continued Manager Training Program based on Stephen Covey’s 7 Basic Habits.